



## GREGORY D. CLOSE

Pacific Asset Advisors, Inc.  
Vice-President / Partner  
600 108<sup>th</sup> Avenue NE, Suite 530  
Bellevue, WA 98004

### **EDUCATION:**

#### **Eastern Washington University**

1985 Graduate

Bachelor of Arts Degree in Business Administration – Accounting Emphasis

### **CAREER HISTORY:**

#### **Pacific Asset Advisors, Inc.**

600 108<sup>th</sup> Avenue NE, Suite 530  
Bellevue, WA 98004

**Vice-President / Partner**  
**October 1997 – Present**

Founding partner of a company specializing in shopping center acquisition, project leasing and property management with a focus on LANDLORD representation. Pacific Asset Advisors' portfolio is in excess of over 5,000,000 square feet listed and under property management in the Puget Sound Region. Pacific Asset Advisors, Inc. was name #11 overall in the Puget Sound area in the ***Puget Sound Business Journal's*** List of Commercial Property Mangers Book of Lists (2009).

Specific duties include supervision of accounting / financial departments of PAAI, lease negotiations, asset management services to client base, property dispositions, redevelopment opportunities, and supervising PAAI leasing department.

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#### **Seattle Pacific Realty, Inc.**

1904 Third Avenue, Suite 710  
Seattle, WA 98101

**Vice-President / Asset Manager**  
**March 1992 – October 1997**

Hired to obtain and service new shopping center management accounts in the Puget Sound and in 1995 was promoted to Vice-President. Worked with Blanca Harrison in growing the SeaPac Property Management Division to a ranking of #1 in retail and #5 overall in the *Puget Sound Business*

*Journal's Commercial Property Managers Book of Lists (2/21/97).*

Personally specialized in lease negotiations, annual budgeting/reconciliation's, and property dispositions. Property management client portfolio included banks, pension funds, and private investor individuals and partnerships.

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## **Western States Realty & Development**

Bellevue, WA

### **Asset Manager**

**July 1990 – March 1992**

Hired to manage and lease a real estate portfolio totaling over 600,000 square feet. Specific duties included all phases of lease negotiations and renewals on office/retail space, tenant relations, review and selection of maintenance and tenant improvement contracts, annual facility budgeting and year end expense reconciliation's.

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## **Shurgard Storage**

Seattle, WA

### **Accountant / Property Manager**

**August 1985 – July 1990**

Hired to provide accounting services for investment portfolios of Shurgard Storage. In 1987, was promoted to a District Management position. Specific duties included lease negotiations and renewals on office/retail space, tenant relations, review and selection of maintenance and tenant improvement contracts, development of market surveys for future property locations.